

Client Name: Pacific HVAC

Industry: Manufacturing industry

The Challenge:

The main challenge of the industry was to manage their orders within the time frame and provide a challenging environment for the employees too. Today it is all about efficiency and reliability. Any organization is considered reliable if they provide quality along with efficiency. So, the Pacific HVAC was also facing these challenges of the changing business world. They were now only looking for the ERP system that will:

- Provide the best visibility within the operations
- Provide the greatest speed of response
- To hold the data or any information of the organization
- Speed up the business processes

The Approach:

- Ultimately, it was all about the research of the industry and how the business processes can be monitored and which platform will support the business objectives.
- So, the manager operation of Pacific HVAC with the team did the complete research of six months about the industry as well as the platforms. Finally, they had a solution in front of them and it was Microsoft Dynamics 365.
- Finally, they decided to upgrade their system with Dynamics 365 and boost the business processes.
- It has all the modules to cater to the Pacific HVAC in their business decisions. Finance, supply chain, production, project management, and manufacturing processes are all performed with efficiency with Dynamics 365.

The Solution:

- The goal was to meet the business objectives by speeding up the processes from manufacturing to the production.
- Pacific HVAC paired with DFM and they worked together tirelessly in researching and implementing the ERP system.
- Microsoft dynamics 365 is the ERP system that has improved the business process of Pacific HVAC. It has all the modules of integration and provides all the tools to manage finances, operation, projects with efficiency.
- DFSM implemented the system for supply chain, manufacturing and production successfully.
- In all the processes of the organization, finance & accounts require the proper system to be managed and set the flow within the company.

Microsoft Dynamics 365 is now working fine in the company and saving both the time and the cost of business. Overall, it has eased the operational processes priding the facility to the employees, managers, and clients. Managing the supply chain and finances is no more a problem. Also, there are no more delays in delivering quality to the

customers and the market. The system is efficient and up to date in all the matters and levels.