

**Client Name: Shine Wing Australia**

**Industry: Advisors & Accountants**

**The Challenge:**

The face value of any company is not always dependent on the marketing strategy. Operations management is also an important aspect of it. So, the biggest challenge for the Shine wing Australia was also to manage their clients and payments by balancing the processes of operations. Main challenges of any advising and accounting company are:

- To get the right direction of the business.
- Set the vision and objectives by planning the right strategies according to the market.
- Advising your clients as per the latest happenings in the business world. It means to provide innovative and engaging strategies.
- Keeping up with the market transformations.
- Allocation of the resources through proper planning.
- Measuring revenue and growth.

**The Approach:**

To implement and maintain the order and balance of the company department, we need a qualified ERP system. In this regard, Microsoft Dynamics 365 seems to be the best choice. So, they decided to work with the DFSM for the implementation of the Microsoft dynamics 365.

The way to get to the solution is to do research, understand the way company operations are working right now. So, Shine Wing did the same, they had meetings and procedures to understand the advising and finance procedure in a better way. Finally, the DFSM implemented the system and supported them until the end and assisted them through every procedure or problem.

DFSM helped us in implementing the software by carrying out the deployment process in the areas of data migration, customization, process mapping and understanding the solution. In the end, it goes online.

**The Solution:**

The full and final solution to balance finance and advising the department of Shine Wing was to implement the system and tools appropriately. After engaging and understanding the DFSM Solutions, the time was to implement the process and make it work without any hassles or obstacles.

- The implementation of the ERP system helps them in improving the efficiency of administration and staff.
- Client management is now more efficient and better in engagement with the new clients.

- It provides an analysis report of finances, resource allocations and revenue of the company.
- The process that took the company more than three months is now only a work of three minutes.
- DFSM Consulting is the finest solution for your financing, administrating and other business problems.

The consultants of DFSM are continuously working with Shine Wing to maintain the business without interruptions and problems.